



OFFICE OF INTERNATIONAL PROGRAMMES

Shri Ram College of Commerce

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NOTICE

OIP-Indo-Dutch-German-COIL Project on Intercultural Negotiation

The Office of International Programme invites applications for participation in Collaborative Online International Learning (COIL) programme, an online global learning initiative focused on enhancing understanding of international negotiations across cultures and developing intercultural communication and business skills.

- **Programme Duration:** 20th November 2025 - 4th December 2025
- **Mode:** Online

Expectations:

- Online presence during inaugural and closing ceremony
- Business interviews on intercultural negotiation
- Research on relevant theories and practices
- Assignment- In groups of 4, students will deliver a **presentation or a 3 minute video** offering clear guidance to aspiring international negotiators when negotiating in India, Germany and The Netherlands. A first, second, and third prize will be awarded on the basis of the assignment.

Application Link: <https://forms.gle/KvTz3SYKGSU1BLh97>

Students are strongly encouraged to participate in this enriching international learning experience.

For further details and latest updates follow us on our Instagram page: <https://www.instagram.com/oipsrcc>

For any query, write to oip@sreec.du.ac.in

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